

OPEN NETWORKING FABRIC

The incumbent's renewal quote arrived with a support cliff attached. You run a data centre; you know what a leaf-spine should cost, and lock-in is the only reason it doesn't. You need an open fabric with an operator-grade NOS and someone local who stands behind it.

PRODUCT FAMILIES

Spine

AS7726-32X (100G) — as deployed in Edgecore's public SONiC references

Leaf

AS7326-56X (25G/100G)

NOS

Enterprise SONiC / Community SONiC

Optics

ET7402 (100G) · ET7302 (25G) · DAC/AOC

SIZING & TIMELINE

S 2–6 racks — 3–5 weeks

M 6–20 racks — 6–10 weeks

L 20+ racks / multi-site DCI — 10–16 weeks, phased

SCOPE OF DELIVERY

- 01 Current-fabric audit and tenancy model
- 02 Engineered design + BOM
- 03 Hardware supply
- 04 Fabric build, ZTP and automation handover
- 05 Acceptance incl. failover and tenant isolation proofs
- 06 Documentation + IaC repository handover
- 07 Support tiers

PROCUREMENT OPTIONS

- Outright purchase
- ☒☒☒☒☒☒ 36-month service agreement
- Design + migration-only engagement over existing procurement channels

